



STEP 1

You have enrolled as a Preferred Customer and chosen to receive a check. Your enroller has provided you with this document (Electronic or Printed) to assist you in building your business. Please study it and review it with your enroller.

STEP 2

In the beginning, set aside 30 minutes a day, to reviewing the Melaleuca Portfolio. Sit down and watch the DVD, twice in the first week of enrollment. While driving to the office or working around the house, listen to both sides of the CD on a regular basis.



STEP 3

What are the advantages to starting your Melaleuca Business with a Career or Value Pack? Here are just 8 Advantages to understand:

1. Save over 40% off the wholesale price (plus a 10% rebate towards free products).
2. As a home based business, you “Melaleuca-ize” the office by replacing your usual brands with Melaleuca’s health conscious products that are safer for you, your family and the environment.
3. Gain immediate product knowledge and begin having positive product experiences early. You will be able to speak intelligently and with confidence about the products and the business.
4. It is the only way to qualify for the *PACESETTER BONUSES* – over \$10,600 in the first 12 months of enrollment alone. 19 out of 20 customers who became directors began their business with a Career or Value Pack.
5. Senior and Executive Director status is achieved 26% faster by those customers duplicating Career and Value Packs. The speed of the leader is the speed of the group, so volume and income increase by duplicating the leader who started with a Career Pack. People will do what you do, not what you say – you alone set the pace for your Melaleuca Business.
6. It gets your support team’s attention, so they know you are coachable and serious about being successful in Melaleuca.
7. Be able to earn *Assists* and *Pacesetter Enroller Bonuses* through the duplication of your customers buying career and value packs and becoming directors. The Packs are refundable and *TAX DEDUCTABLE*.
8. The best way to build a Melaleuca business is through product Knowledge and Experience