



# Checklist for the Getting Started Training

(fill this out while viewing 'Getting Started Training')

- I will be 'coachable' and not re-invent the wheel.
- F.E.A.R. stands for F \_\_\_\_\_ E \_\_\_\_\_ A \_\_\_\_\_ R \_\_\_\_\_

What is Your Why?

My Why

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

- My Category Of Participation (circle one):
  1. I am a customer
  2. I want to earn \$500 - \$5,000 per month
  3. I want to earn \$5,000 - \$20,000 per month

Choose Your Income Goal

Designate target date for income goal	This Month? 6 Months? 1 year? 3 years?	
Income /Month	Status - qualifications	Target Date
\$500	Director - Enroll 8 customers.....	_____
\$1,000	Director III - Enroll 11 Customers, 1 Director, 2500 volume (~25-60 total org cust).....	_____
\$5,000	Senior Director - Enroll 20 Customers, 5 Directors, 20,000 volume. (~450 total org cust).....	_____
\$13,000	Executive Director- Enroll 20 Customers, 10 Directors, 50,000 volume (~1050 total org cust).....	_____
\$107,000	Corporate Director - Enroll 20 Cust 10 Dir., 5 Exec. Dir., 250,000 volume (~5000 total org cust).....	_____

- I commit to being a PaceSetter Director and will become a Director within the next 60 days.
- I will order (circle one): Value Pack, Career Pack, PaceSetter Pack
- I will build my business during the following times:
  - Days of the week (circle): M, T, W, TH, F, S, S
  - Hours per day (list how many hours): \_\_\_\_\_
  - Those hours per day specifically are:

PaceSetter Bonuses  
  
Double Your Income

M: \_\_\_\_\_

T: \_\_\_\_\_

W: \_\_\_\_\_

TH: \_\_\_\_\_

F: \_\_\_\_\_

S: \_\_\_\_\_

S: \_\_\_\_\_

What are Your Business Hours

- I will watch the Beginners Compensation Plan training on or before \_\_\_\_\_. (date)
- I commit to becoming a Director (enrolling 8 customers) on or before \_\_\_\_\_. (date)
- I will watch the 'Creating Your Contact List' training on or before \_\_\_\_\_, to create my list. (date)

I will watch the 'Setting Appointments like a Pro' training on or before \_\_\_\_\_. (date)

My two dates for In-home presentations at my home are \_\_\_\_\_ and \_\_\_\_\_. (date)

I will view the AdvancingWithUs Presentation Calendar for webinars on or before \_\_\_\_\_.(date)

I will call Melaleuca 800-742-2444 and get my customer # on or before \_\_\_\_\_. (date)

I will participate on the next Fast Track.

I understand that my actions will duplicate throughout my organization.

I understand what delayed gratification means to my future success.

I understand that not everyone will see the Melaleuca concept and that there are 'DreamStealers' that will cross my path. I will not let them steal my dreams.



**DIRECTOR THIS MONTH COMMITMENT**

What is in it for you?

1. Your picture in the Leadership in Action Magazine (online and print).
2. Create a compelling story that will motivate others in your organization into action.
3. This month's promotion: \_\_\_\_\_.
4. You could earn between \$400 and \$1,000 this month.
5. Getting to Director this month could result in about \$150 + in monthly residual income or an extra \$2,000 per year.

\_\_\_\_\_  
My Commitment Signature/Date

Remember: Nothing happens without action. So, let's get started today.

**ENROLLER's PROMISE:**

To do all that I can in assisting you with achieving your goals.

\_\_\_\_\_

Enrollers Signature/Date

MAKE A COPY OF THIS DOCUMENT AFTER IT IS COMPLETE AND GIVE IT TO YOUR ENROLLER.  
CALL YOUR ENROLLER TO GO OVER YOUR BUSINESS PLAN.

**If you do not have your Melaleuca Customer # then call Melaleuca Services Support at 800-742-2444**

**Important  
Contact Information**

**Your Enrollers Contact Information:**

Name  
Phone  
E-mail

**Melaleuca Information:**

**Hours of Operation:**

**Mon. - Fri. 6 a.m. - 10 p.m. MTN.**

**Sat. 7 a.m. - 5 p.m. MTN.**

**Closed Sunday**

Order Line - 800-282-3000  
Express Verification (enrollments) - 800-742-9560

Product Information Line - 800-742-8094

Services Support - 800-742-2444  
Fax - 888-528-2090

Customer Assistance - 800-742-9560

**Be Sure to check out all of the exciting information at:**

[www.Melaleuca.com](http://www.Melaleuca.com)

[www.WhyIloveMelaleuca.com](http://www.WhyIloveMelaleuca.com)

[www.MelaleucaAwards.com](http://www.MelaleucaAwards.com)

[www.VitalityForLife.com](http://www.VitalityForLife.com)

[www.SaferForYourHome.com](http://www.SaferForYourHome.com)

[www.MelaleucaBlog.com](http://www.MelaleucaBlog.com)

[www.FrankVandersloot.info](http://www.FrankVandersloot.info)

**Facebook**

[www.facebook.com/melaleuca](http://www.facebook.com/melaleuca)

**Twitter**

<http://twitter.com/Melaleuca>